

OVER 90 YEARS OF HISTORY

1928

- Establishment of Beacon as “Beacon Sales Company” in Charlestown, MA



1970

- Company expands to Lewiston, Maine and Worcester, MA

1978

- 50th Anniversary

1993

- Dealer’s Choice founded by JGA in order to sell to lumber yards



2000

- 38 Branches
- Acquired Best Distributing in the Carolinas
- Increased size of Beacon by 67%

2001

- 60 Branches
- Acquired Roof Center & West End Lumber
- Grew Beacon’s size by another 60%



2002

- Beacon surpassed \$500 million in revenues

2010

- Paul Isabella appointed President & CEO
- Acquired Independent Building Materials, Phoenix Sales, Inc., Louisiana Roofing Supply of Baton Rouge, Posi-Slope Enterprises, Inc.



2015

- Peak private label launched and later merged into TRI-BUILT
- Acquired Roofing Supply Group (RSG)



2018

- Acquired Allied Building Products
- Beacon Track launched to support customer delivery tracking



2021

- Divested Interiors Products business
- Launch of Female Roofing Professional of the Year competition
- Acquisition of Midway Wholesale
- Acquisition of Crabtree Siding and Supply



1928

1997 | \$72M

2004 IPO \$653M

2012 | \$2B

2016 | \$4.1B

2019 | \$7.1B

2022 | \$8.4B

1953

- Built state-of-the-art facility in Somerville, MA
- 25th Anniversary at the Somerset Hotel



1997

- 7 Branches generated \$72 million in annual sales
- Code, Hennessy & Simmons purchase majority interest
- Beacon Roofing Supply is formed

1998

- 14 Branches
- Quality Roofing Supply in PA is Beacon's first major acquisition with \$51 million in sales



1999

- 21 Branches
- Beacon Roofing Supply Canada established through Groupe Bedard and Exeltherm Supply

2003

- Robert Buck appointed President & CEO

2004

- Beacon (BECN) becomes public with IPO and sales of \$560 million
- 67 Branches
- Acquired JGA Corp with sales of \$74 million



2011

- Acquired The Roofing Connection and Fowler & Perth, Inc.



2012

- Achieved \$2 billion in net sales

2016

- Achieved \$4 billion in net sales

2017

- Beacon Pro+ and Beacon 3D+ launched to support customers digitally

BEACON PRO+
BEACON 3D+

2019

- Beacon named to Fortune 500
- Julian Francis appointed President & CEO
- Beacon of Hope contest launched to benefit military Veterans

2020

- Branding updated to Beacon Building Products



2022

- Launch of Ambition 2025
- Inaugural Corporate Social Responsibility Report
- Acquisition of Wichita Falls Builders Wholesale
- Acquisition of Complete Supply
- Acquisition of Coastal Construction Products
- Opened 16 new branch locations.



More Than 55 Acquisitions | Coast to Coast | 50 U.S. States | 6 Canadian Provinces | 480+ Branches

